Required and Recommended Readings
of the California Agricultural Leadership Program

Required reading for the Program:

“Leadership and Self-Deception: Getting Out of the Box”
Arbinger Institute
http://www.amazon.com/LEADERSHIP-SELF-DECEPTION-Arbinger-Institute/dp/1427087873/ref=sr_1_1?ie=UTF8&qid=1344299835&sr=1-1&keywords=leadership+and+self+deception

“The Five Dysfunctions of a Team: A Leadership Fable”
Patrick Lencioni
http://www.amazon.com/Five-Dysfunctions-Team-Leadership-Fable/dp/0787960756/ref=sr_1_1?ie=UTF8&qid=1344299986&sr=1-1&keywords=the+fives+of+a+team

“Crucial Conversations: Tools for Talking When Stakes are High”
Kerry Patterson, Joseph Grenny, Ron McMillan and Al Switzler
http://www.amazon.com/Crucial-Conversations-Talking-Stakes-Second/dp/0071771328/ref=sr_1_1?ie=UTF8&qid=1344300312&sr=1-1&keywords=crucial+conversations

Fellows will be assigned to read one of the following three books:

   Luis J. Rodriguez
   http://www.amazon.com/Always-Running-Vida-Loca-L/dp/0743276914/ref=sr_1_1?ie=UTF8&qid=1344300529&sr=1-1&keywords=always+running+by+luis+rodriguez

   Aaron Kipnis, Ph.D.
   http://www.amazon.com/Angry-Young-Men-Teachers-Counselors/dp/0787960438/ref=sr_1_1?ie=UTF8&qid=1344300782&sr
   Gregory Boyle  
   http://www.amazon.com/Tattoos-Heart-Power-Boundless-Compassion/dp/1439153159/ref=sr_1_1?ie=UTF8&qid=1344301021&sr=1-1&keywords=Tattoos+on+the+heart

“Killer Angels: The Classic Novel of the Civil War  
   Michael Shaara  

“Deep Change: Discovering the Leader Within”  
   Robert E. Quinn  

“Influencer: the Power to Change Anything”  
   Kerry Patterson, Joseph Grenny, David Maxfield, Ron McMillian and Al Switzier  
   http://www.amazon.com/Influencer-Change-Anything-Kerry-Patterson/dp/007148499X/ref=sr_1_1?ie=UTF8&qid=1344307679&sr=1-1&keywords=Influencer

Other Recommended Readings:

**Business Leadership**

“The Leadership Challenge”  
   James M. Kouzes and Berry Z. Posner  

“Silos, Politics and Turf Wars: A Leadership Fable About Destroying the Barriers that Turn Colleagues Into Competitors”  
   Patrick Lencioni  
   http://www.amazon.com/Silos-Politics-and-Turf-Wars/dp/B000ENWKQU/ref=sr_1_1?ie=UTF8&qid=1344384409&sr=1-1&keywords=Silos%2C+politics+and+Turf+wars

“Good to Great: Why Some Companies Make the Leap...and Others Don’t”  
   Jim Collins  
   http://www.amazon.com/Good-Great-Companies-Leap-
“Built to Last: Successful Habits of Visionary Companies”
Jim Collins and Jerry I. Porras
http://www.amazon.com/Built-Last-Successful-Visionary-Companies/dp/0060566108/ref=sr_1_1?s=books&ie=UTF8&qid=1344384557&sr=1-1&keywords=Built+to+last

**Self Improvement**

“The 7 Habits of Highly Effective People”
Stephen R. Covey
http://www.amazon.com/Habits-Highly-Effective-People/dp/0743269519/ref=sr_1_1?s=books&ie=UTF8&qid=1344384075&sr=1-1&keywords=7+Habits

“The 8th Habit: From Effectiveness to Greatness”
Stephen R. Covey
http://www.amazon.com/The-8th-Habit-Effectiveness-Greatness/dp/1455893064

“The Speed of Trust: The One Thing that Changes Everything”
Stephen M.R. Covey, Stephen R. Covey and Rebecca R. Merrill
http://www.amazon.com/The-SPEED-Trust-Changes
Everything/dp/1416549005/ref=sr_1_1?ie=UTF8&qid=1387404344&sr=8-1&keywords=speed+of+trust+book

“Servant Leadership: A Journey into the Nature of Legitimate Power and Greatness”
Robert K. Greenleaf

“Primal Leadership: Learning to Lead with Emotional Intelligence”
Daniel Goleman, Richard E. Boyatzis and Annie McKee
http://www.amazon.com/Primal-Leadership-Learning-Emotional-Intelligence/dp/1591391849/ref=sr_1_1?s=books&ie=UTF8&qid=1344307218&sr=1-1&keywords=primal+leadership

“Fifth Discipline: The Art and Practice of the Learning Organization”
Peter M. Senge
http://www.amazon.com/Fifth-Discipline-Practice-Learning-Organization/dp/0385517254/ref=sr_1_1?s=books&ie=UTF8&qid=1344307547&sr=1-1&keywords=Fifth+Discipline

“Real Power: Stages of Personal Power in Organizations 3rd Edition”
Janet Hagberg
http://www.amazon.com/Real-Power-Stages-Personal-Organizations/dp/1879215462/ref=sr_1_1?s=books&ie=UTF8&qid=1344307438&sr=1-1&keywords=real+power+hagberg

“The Anatomy of Peace: Resolving the Heart of Conflict”
The Arbinger Institute
http://www.amazon.com/Anatomy-Peace-Resolving-Heart-Conflict/dp/1576755843/ref=sr_1_1?s=books&ie=UTF8&qid=1344384155&sr=1-1&keywords=the+anatomy+of+peace

Carol Kinsey Goman
“Drive: The Surprising Truth About What Motivates Us”
Daniel H. Pink
http://www.amazon.com/Drive-Surprising-Truth-About-Motivates/dp/1594484805/ref=sr_1_1?s=books&ie=UTF8&qid=1344384224&sr=1-1&keywords=Drive

“If You Want It Done Right, You Don’t Have to Do It Yourself!: The Power of Effective Delegation”
Donna M Genett
http://www.amazon.com/Want-Done-Right-Dont-Yourself/dp/1884956327/ref=sr_1_1?s=books&ie=UTF8&qid=1344384261&sr=1-1&keywords=if+you+want+it+done+right+you+don%27t+have+to+do+it+yourself

“Leadership on the Line: Staying Alive through the Dangers of Leading”
Martin Linsky and Ronald A. Heifetz
http://www.amazon.com/Leadership-Line-Staying-through-Dangers/dp/1578514371/ref=sr_1_1?s=books&ie=UTF8&qid=1344384313&sr=1-1&keywords=leadership+on+the+line+staying+alive+through+the+dangers+of+leading

Ken Blanchard and Garry Ridge
http://www.amazon.com/Helping-People-Win-Work-Philosophy/dp/0137011717/ref=sr_1_1?s=books&ie=UTF8&qid=1344384597&sr=1-1&keywords=helping+people+win+at+work

“Predictably Irrational: The Hidden Forces thatShape Our Decisions”
Dan Ariely
http://www.amazon.com/dp/006135323X/?tag=googhydr-20&hvadid=28693354346&hvpos=1t1&hvnetw=g&hvrand=1439619321997869832&hvpos=&hvptwo=&hvqmt=b&hvdev=c&ref=pd_sl_vcdirlldd_b

“Sway: The Irresistible Pull of Irrational Behavior”
Ori Brafman and Rom Brafman
http://www.amazon.com/Sway-Irresistible-Pull-Irrational-Behavior/dp/0385530609/ref=sr_1_1?ie=UTF8&qid=1344384638&sr=1-1&keywords=sway+the+irresistible+pull+of+irrational+behavior
“Power Sleep: The Revolutionary Program that Prepares Your Mind for Peak Performance”
James B. Maas
http://www.amazon.com/Power-Sleep-Revolutionary-Prepares-Performance/dp/0060977604/ref=sr_1_1?ie=UTF8&qid=1344384672&sr=1-1&keywords=power+sleep+james+b.+maas

“Brain Rules: 12 Principles for Surviving and Thriving at Work, Home, and School”
John Medina
http://www.amazon.com/Brain-Rules-Principles-Surviving-Thriving/dp/0979777747/ref=sr_1_1?ie=UTF8&qid=1387220567&sr=1-1&keywords=Brain+Rules

“Blunder: Why Smart People Make Bad Decisions”
Zachary Shore
http://www.amazon.com/Blunder-Smart-People-Make-Decisions/dp/B002VPE7TW/ref=sr_1_1?ie=UTF8&qid=1344384117&sr=1-1&keywords=Blunder

“Decisive: How to Make Better Choices in Life and Work”
Chip Heath and Dan Heath

Change Management

“Who Moved My Cheese?: An Amazing Way to Deal with Change in Your Work and in Your Life”
Spencer Johnson and Kenneth Blanchard
http://www.amazon.com/Who-Moved-My-Cheese-Amazing/dp/0399144463/ref=sr_1_1?ie=UTF8&qid=1344384359&sr=1-1&keywords=who+moved+my+cheese

“A Sense of Urgency”
John P. Kotter
http://www.amazon.com/s/ref=nb_sb_ss_i_1_14?url=search-alias%3Dstripbooks&field-keywords=a+sense+of+urgency+by+john+p.+kotter&sprefix=A+sense+of+urg%2Cstripbooks%2C344

“Our Iceberg is Melting: Changing and Succeeding Under Any Condition”
John Kotter, Holger Rathgeber, Peter Mueller and Spencer Johnson
http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Dstripbooks&field-keywords=Our+Iceberg+is+melting
“Leading Change”
John Kotter
http://www.amazon.com/Leading-Change-New-Preface-Author/dp/1422186431/ref=sr_1_4?s=books&ie=UTF8&qid=1387220855&sr=1-4&keywords=Our+Iceberg+is+melting
Leadership Lessons from History

“John Adams”
David McCullough

“1776”
David McCullough
http://www.amazon.com/1776-Illustrated-David-McCullough/dp/1416542108/ref=sr_1_1?ie=UTF8&qid=1344385042&sr=1-1&keywords=1776

“The Founding Fathers on Leadership: Classic Teamwork in Changing Times”
Donald T. Phillips